



COMAX BoCo, Al PES 7016,
text MAT, Rumburk

Dear readers,

Probably few of us a year ago at this time expected that even today, in the middle of 2021, we would work and live in the "covid age". Unfortunately, the proverb that "one thinks and life changes" is confirmed.

Even though covid has touched and will probably still affect many of us, I am slightly optimistic thanks to the ongoing vaccination that our personal and professional lives will soon return to normal and with it all opportunities for a personal meeting - we would like to keep our promise and invite you for a tour. our new production and warehouse hall in Velvary and at the same time returned to popular training for sales and implementation companies - we have something to show and last year we created the perfect background for this. For a start, before we can meet again in bulk, you can view us online through Google Street View.

Our business has not stopped this year either. Thanks to the extraordinary cooperation of suppliers and customers and the skills and responsibilities of our employees, our first six months were extraordinary and this confirms to us that we are doing our job well. We love doing it.

Thank you for your interest in our quality products, you motivate us.



Ing. Karel Fišer
Head of Roofing Division

ROOF EXHIBITION PRAGUE 2021 ONLINE

 **STŘECHY PRAHA**
26.-27.2.2021 **ONLINE**

The 22nd annual national roofing exhibition could not take place in its traditional form due to a pandemic, so we accepted the invitation to offer visitors a different contact - online. And just like last year, this time we offered those interested in a modern sheet metal roof the opportunity to get COMAX roofing in the trade fair draw free of charge.

Mr. Jiří Koprnický from Liberec won the draw. He willingly answered several questions that we print here.

How did you find out about the possibility of winning COMAX roofing for free?

I only found out about the possibility of winning at the online roof of the Prague Roof, which took place this weekend (February 26-27, 2021, editor's note)

Have you been thinking about a new roof for some time before, or were you inspired by the opportunity to get modern roofing for your house for free?

I visited the fair precisely because, since the purchase of our house three years ago, my wife and I wanted to replace the existing asbestos roofing with a new one.



The other participants in the trade fair draw received a trade fair discount of 10% in the form of a voucher for a one-time purchase of COMAX® roofing of their choice. We thank all participants for their interest in our roofing products.



Do you or anyone in your family or acquaintances have previous experience with older or modern types of sheet metal roofing, and if so, which one?

We started thinking about sheet metal roofing recently, because our neighbours bought this roofing and we also liked it. That was another reason why I visited the fair to find out which companies produce this covering.

Do you expect to use an experienced company recommended by us, or do you have your own tip in your place of residence?

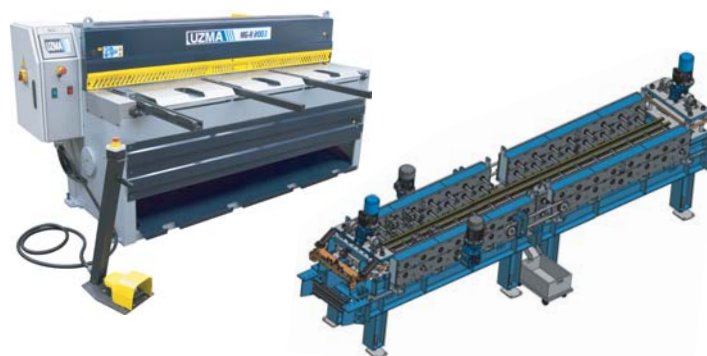
If you have any recommendations on which companies would be able to install roofing from you, which would be in the vicinity of Liberec, I will be very happy. Of your products, I was fascinated by the COMAX KLIK roofing and then the COMAX BoCo 330 - both in aluminum. Thanks again for the great news and win!

Thanks for the interview

Zveme vás na náš stánek na příštím ročníku výstavy STŘECHY PRAHA ve dnech 10.-12. 2. 2022

INVESTMENT 2021

This spring, we followed up on last year's investment of CZK 30 million in a new production and warehouse hall with outdoor accessories with a total area of 6,500 m², with a series of partial construction investments, which we will share with you in the photo gallery at the end of the year. The investment plan for machinery amounts to CZK 10 million this year, and the funds go to the acquisition of a new profiling line for the production of Comax KLIK roofing, the purchase of electromechanical panel shears and a new bending machine.





COMAX IS GROWING - MEET OUR GERMAN TEAM

■ PATRICK BODIRSKY

Since March 2020, I have taken on the task of setting up MT Comax DE GmbH. Initially, communication and cooperation were a bit difficult due to the different cultures, but this rapidly improved due to the great colleagues in METAL TRADE COMAX, a.s. Unfortunately, the appearance of Covid-19 did not often make it possible to present the products on-site. Despite the strongly growing prices, I'm looking forward hopefully.



■ SARA LANFER

My name is Sara Lanfer, I'm working for MT Comax DE GmbH since March 2021 and I'm responsible for the back office of Mr. Bodirsky. The development of the young branch of the company is fascinating for me, the current challenge caused by the rising prices and covid-19 also leaves me in no doubt that we can inspire the German market with our roofs. I'm pleased to look forward to a cooperative collaboration with our customers.

COMAX ROOFS UK



■ OAK FRAMED GARAGE, Macclesfield

The client was wanting to build a large Oak framed garage to complement her beautiful house as part of some renovation works. The build was being carried out by a Company we had worked with previously, Midas Construction (Cheshire) Ltd, who put our material forward for this job after working successfully with it previously.

We had the plans for this structure and put forward our textured finish in Aluminium with its 50 years warranty. The customer went to see another job close by and she loved the finish so proceeded with Our Comax Klik standing seam system.

As you can see, the roofing finished this beautiful structure perfectly, was fitted with great workmanship and the customer was very happy with the finished project.



(Comax KLIK Aluminium roofing)

■ COWSHED CONVERSION, Tickhill

We were asked to supply the material for this beautiful, soon to be completed Cowshed conversion into 6 houses. This stunning location deserved to be finished with a great looking standing seam roof, which we supplied in the form of our Klik system in a lovely matt Anthracite shade. As you can see, rooflights were fitted in conjunction with this system which finishes the structure perfectly. The clients were very happy with the material and the finish, as was the contractor.



(Comax KLIK Aluminium roofing)

We invite you to get acquainted with COMAX aluminum roofing at the UK CONSTRUCTION WEEK exhibition in Birmingham, 5.-7.10.2021

GOOGLE STREET VIEW CAME TO COMAX

Although we are all sincerely looking forward to returning to the traditional, personal form of meeting, many events are likely to remain simultaneously mediated online because it has proven to be effective. Therefore, for all those who cannot come to see us in person, we offer, regardless of the time of day or distance, a visit to our establishment online, through a 360 tour on Google.



NEW WEBSITE COMAX ROOFS COMING SOON

When we started coating sheets and producing aluminium roofing 50 years ago, our customers were mainly roofing and trading companies, whose long-term loyalty and good cooperation we value very much. However, as the ratio of our business partners B2B and B2C coincides with the growing interest of end customers, for greater user and information comfort of both groups we decided to give our website a new look and at the same time naturally divide its rich content so that each visitor can find just as much information as he needs for first inspiration, for choosing his new roof, for installing the roofing or for its maintenance. At the same time, we are aware of how important inspiration for all our customers is the examples of our previous realizations, and we want to pay special attention to them on the new website.

We believe that we will introduce the new website to you in the next issue of our Newsletter. You can follow us on Facebook at the same time - we will be happy if you share us.

SELECTION FROM CZECH REALIZATIONS



COMAX BoCo



COMAX FALC



COMAX BoCo



COMAX BoCo



COMAX KLIK



COMAX FALC



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